

# ***SPAWAR***





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# Welcome to the SPAWAR/Industry Executive Network

**Wednesday, 03 March 2004**  
**Admiral Kidd Conference Center**

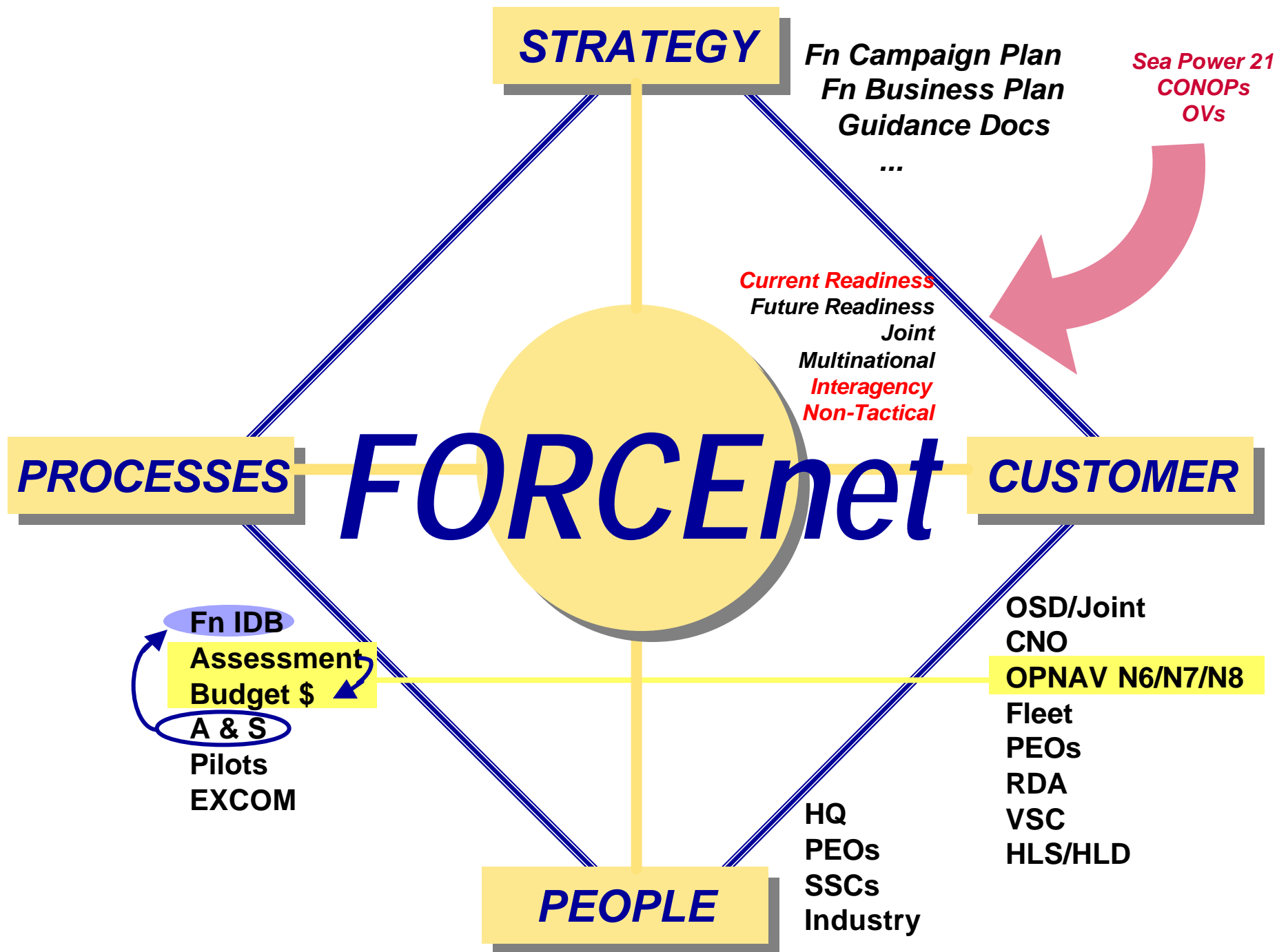


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# Alignment Initiatives

**Presented to SIEN**

**3 March 2004**







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**Program Executive Office  
PEO C4I and Space**

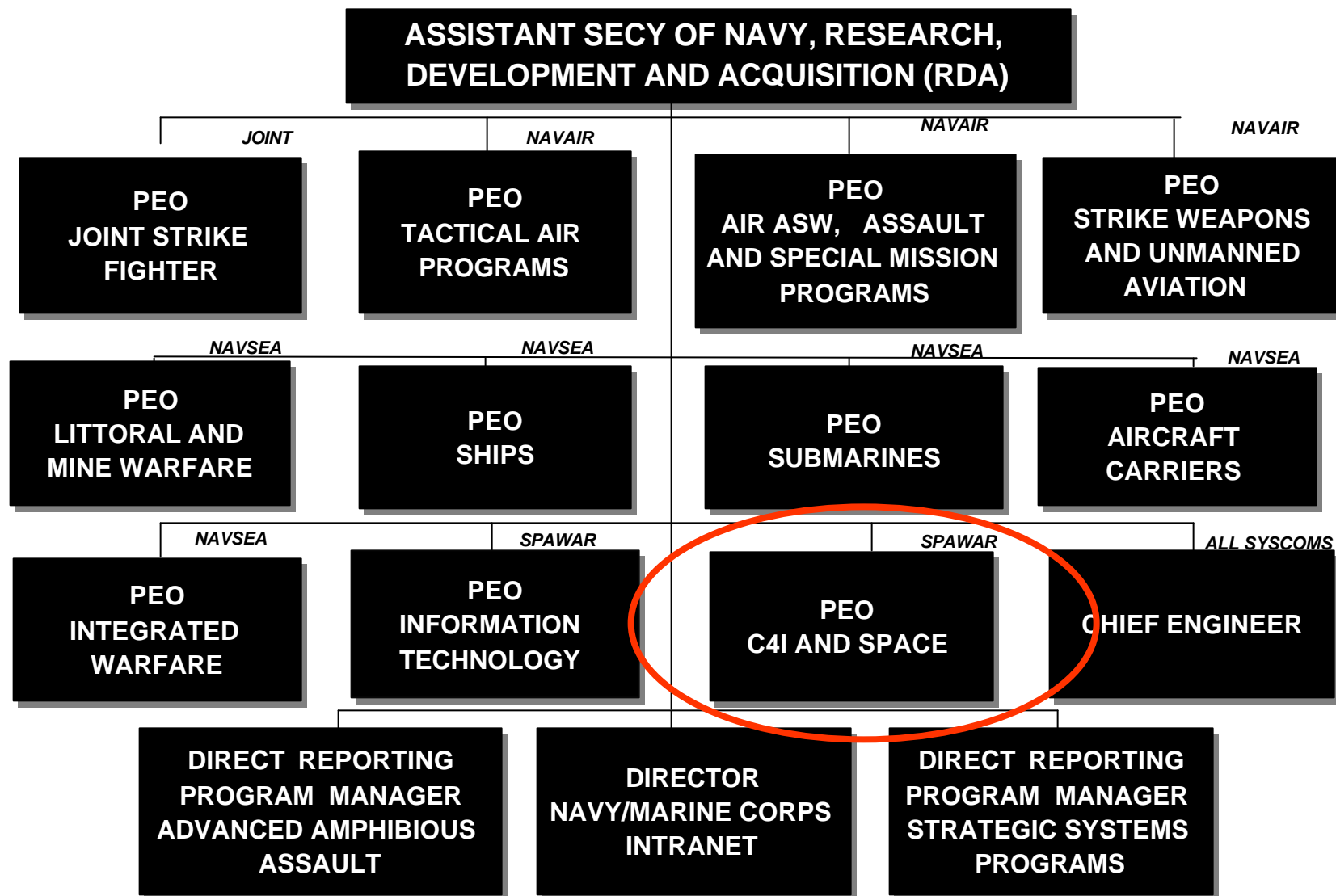
***SPAWAR/Industry Executive Network***

**03 March 2004  
Mr. Jim Churchill  
Director of Operations  
PEO C4I&Space**

- ❖ Organizational Profile
- ❖ Guiding Principles & Values
- ❖ Strategic Goals & Focus Areas
- ❖ Transformational C4I Capabilities for the Joint Warfighter
- ❖ Questions



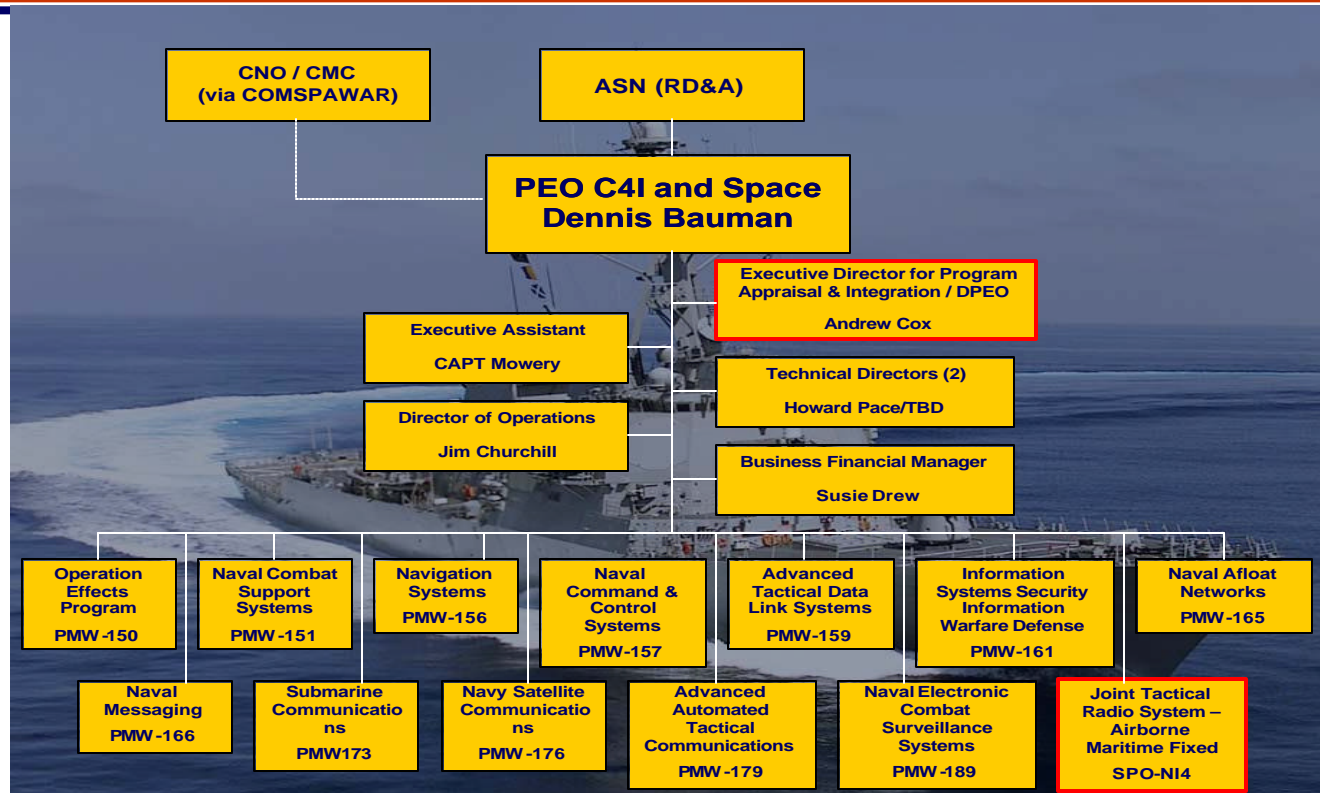
# The Navy's Acquisition Structure





# PEO C4I and Space

## ORGANIZATIONAL PROFILE



**Mission:** Acquire, Integrate, Deliver and Support Interoperable C4I & Space Capabilities Enabling Seamless Operations for Fleet, Joint and Coalition Warfighters

**Vision:** Be the Preeminent Provider of Transformational Network Centric Warfare Capability Enabling Decision Superiority

- Responsible for all aspects of life-cycle management
- Report to ASN RD&A for acquisition responsibilities of assigned programs;
- Report to CNO / CMC (through SYSCOM Commander) for in service support
- Total control of available resources - \$2.1B annual budget (approx)



# PEO C4I and Space Industrial Base

## WASHINGTON

- Microsoft

## UTAH

- L-3 Communications West

## MINNESOTA

- Lockheed Martin Tactical Systems
- UNISYS

## INDIANA

- Raytheon

## NEW YORK

- Lunn Industries
- Millitech

## NEW HAMPSHIRE

- BAE Systems
- D.G. O'Brien
- Granite State Manufacturing

## CALIFORNIA

- ACS
- Bearing Point
- Boeing
- Booz Allen Hamilton
- Brandywine Comms
- CACI
- C-Cubed
- Comglobal
- Compaq
- Cubic Defense Apps
- DCS
- Fuentez Systems Concepts
- G2 Software Systems
- GE Americom
- Global Knowledge
- Hewlett Packard
- Hughes Global Services
- ManTech
- Maxim
- New Age
- Northrup Grumman IT
- Ocean Systems Engr.
- Promia Inc.
- RCI
- SAIC
- SIM
- SIR
- Sybase
- Sun Micro Systems
- Tele Consultants, Inc.
- Titan - CCSD/CEG
- ViaSat
- Vredenberg

## PENNSYLVANIA

- Northrup Grumman IT
- Penn State
- Valley Tech Inc.

## MASSACHUSETTS

- General Dynamics Raytheon Network Centric Systems
- Sippican, Inc.
- TRITON Systems

## NEW JERSEY

- DLS
- Northrup Grumman
- TiFab

## DC

- INTELSAT
- Overlook Corp.
- SIM

## NORTH CAROLINA

- Avaya

## SOUTH CAROLINA

- AMSEC
- ATG
- Dateline
- TDS
- SAIC
- SIM

## GEORGIA

- ViaSat

## VIRGINIA

- Booz Allen Hamilton
- CACI
- C-Cubed
- Engineering Tech Apps
- GTSI
- Lockheed Martin
- ICE Comms.
- ManTech
- MITRE
- Mobile FOUNDATION
- New Age Systems
- Northrup Grumman IT
- Raytheon Systems Corp.
- SAIC
- Titan - CEG

## COLORADO

- COMTECH

## ARIZONA

- General Dynamics Decision Systems
- Motorola
- Thorpe Seeop

## TEXAS

- APC
- CEC
- Dell Corp.
- EDS
- Knowledge Based Systems
- Southwest Research Inst.
- TICOM

## LOUISIANA

- Neptune Science, Inc.

## KANSAS

- KalScott Engineering

## FLORIDA

- DRS
- Harris Corp
- Raytheon C3I Consolidated

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1. Act with Integrity
  2. Remember for Whom we Work
  3. Understand and Value Checks and Balances
  4. Execute With Excellence

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### ❖ Transform our systems so that the entire enterprise can be operated as a single warfighting “weapon”

- Develop a capability roadmap transforming NCW concepts to an implementation plan enabling seamless operations for the Fleet

### ❖ Execute Our Responsibility

- Improve Program Stability
- Perform Independent Cost estimates
- Appropriate Acquisition Oversight for all Programs/Projects
- Optimize testing processes

### ❖ Increase Our Effectiveness and Efficiency

- Focus on the 5 “P’s” (People, Performance, Process, Planning and Product)

### ❖ Grow a Capable and Versatile Workforce

- Defining Career paths and leadership progression
- Establish a Mentorship program
- Defined Training objectives
- Increased Vertical and Horizontal Communications



# PEO C4I and Space

*FY04 Focus Areas*

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- ❖ **Program Stability**
- ❖ **Cost Performance**
  - **Evolutionary Acquisition**
  - **Installations**
  - **Contracting strategies**
- ❖ **Develop Our People**
- ❖ **Improved Metrics aligned to**
  - **President's Management Agenda**
  - **DoD/DoN FY04 priorities**
  - **PEO Focus Areas for FY04**
- ❖ **Rationalize Programs/Projects**
  - **Selected Projects > Programs of Record**
  - **Program Offloading**





# C4I As a Transformational Combat System:

Post-OIF CONGRESSIONAL TESTIMONY  
BY SECDEF & GENERAL FRANKS

- ❖ **C2**: Command and Control of air, ground, naval, & SOF from 7,000 mi. away: “unique experience in warfare”
  - Permitted unprecedented real time situational awareness & connectivity
- ❖ **Precision-guided munitions**: a force multiplier
  - Low collateral damage was fundamental factor to achieving objectives
- ❖ **Armed Predator**: demonstrated great potential
  - will be a high payoff system in the future
- ❖ **Blue Force Tracking/ enhanced C4I systems**: increased lethality and decreased response time
  - Transformational technologies

***“C4I Systems are moving from systems that support combat capable platforms, to essential components of the combat systems themselves”***

RADM John Kelly, Commander, Abraham Lincoln Carrier Strike Group

❖ **The DoN Materiel Establishment study recommended strengthening the requirement / budgeting processes to increase acquisition program stability**

- Instability affects program planning & progress
- Changes the dynamic of the cost/schedule/technical risk equation
- Potentially lowers overall effectiveness in meeting mission needs

❖ **Program instability was identified as the most significant impediment to increased efficiencies**

- Instability causes PM to enter into multiple excursions during planning and execution
- Takes “eye off the ball”
- Stresses limited staff resources internally and externally

***Program stability is a key enabler that must be in place to realize the full benefits of other improvements in program acquisition***

### ❖ Research & Development

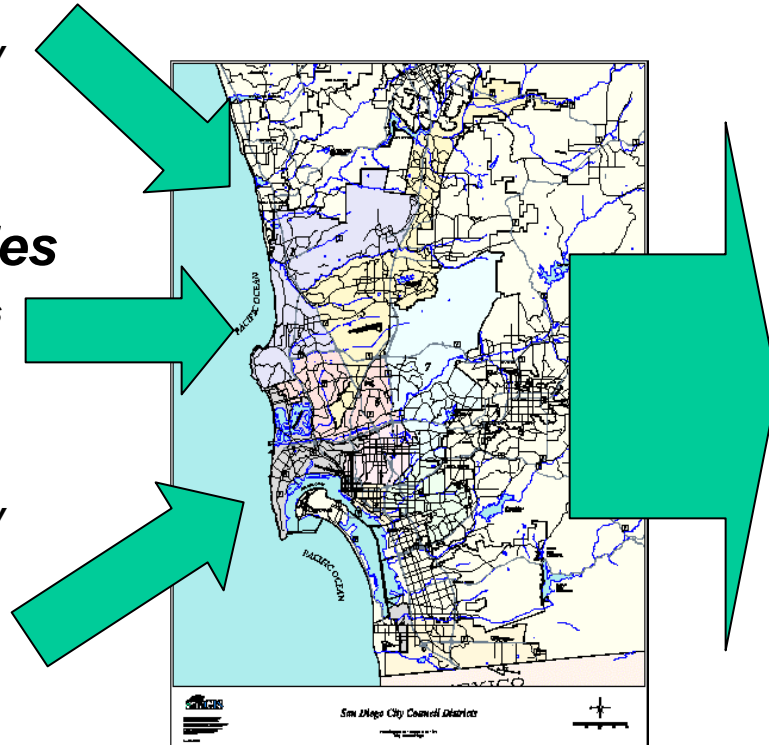
- Extensive Cutting edge lab facilities
- Academic talent pool with direct connections with govt and industry facilitates “thinking out of the box”
- Nationally recognized proximate IT industry expertise

### ❖ Acquisition Capabilities

- Core govt acquisition professionals
- Resident acquisition support/talent from industry

### ❖ Fleet/Joint Warfighter

- Carrier strike groups, expeditionary strike groups to include USMC operating forces
- Submarine forces
- Naval air forces
- Special forces
- Information operations (FIWC-Det)
- Pacific Fleet training center of excellence
- Experimentation capabilities
- Major SoCal OPAREA and Training/Exercise areas



**21<sup>st</sup> Century  
Warfighting  
Capabilities**

***Optimally positioned and located to  
provide transformational capabilities  
to the joint warfighter***

## ❖ PEO C4I and Space is aligned to:

- Acquire & support C4I integrated capabilities today
- Develop and field transformational C4I capabilities to the joint warfighter tomorrow
- Streamline our acquisition business practices to maximize effectiveness and efficiency



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# FORCEnet Update

**Presented to SIEN**  
**3 March 2004**

- **FORCEnet “The Big Picture”**
- **FORCEnet Architecture & Standards**
- **FORCEnet Implementation Approach**
- **Summary**



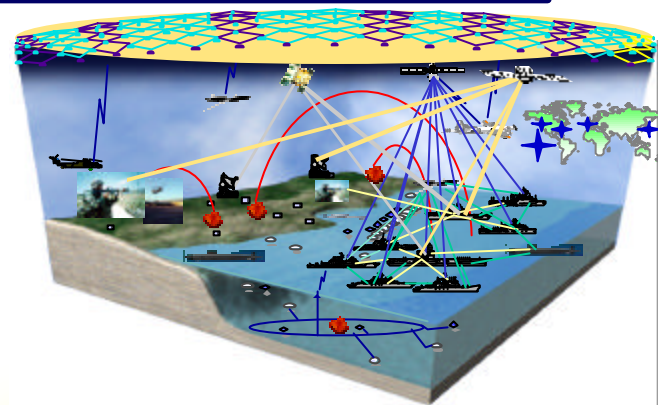
# What Is FORCEnet?

**F**ORCEnet Is the Operational Construct and Architectural Framework for Naval Warfare in the Information Age Which Integrates Warriors, Sensors, Networks, Command and Control, Platforms and Weapons Into a Networked, Distributed Combat Force, Scalable Across the Spectrum of Conflict From Seabed to Space and Sea to Land.\*

\*CNO's Strategic Study Group - XXI definition from 22 July 02 CNO Briefing

For more information on  
FORCEnet, please visit the  
SPAWAR Home Page @

<http://enterprise.spawar.navy.mil/>



**Network Centric  
Warfare Is the Theory**

**Net-centric Operations  
Is the Concept**

**FORCEnet Is the Process of Making the  
Theory and Concept a Reality**

## **FORCEnet Architecture Vision**

### **Sea Strike**

Projecting Precise and  
Persistent Offensive  
Power

Identify  
The Top Level  
Forcenet Functional  
Requirements /  
Capabilities.

## **FORCEnet Architecture & Standards Volume I (Operational and System Overview) & Volume II (Technical View)**

### **Sea Shield**

Projecting Global  
Defensive  
Assurance

The  
FORCEnet  
Architecture (Detailed  
In the A&S Vol I & II) Is  
Being Developed to Identify an  
Effective and Efficient Migration  
Strategy That Moves Naval PORs From  
Their Current Platform/stovepipe Domain  
To a Future Joint Network Centric Domain

## **Draft FORCEnet Compliance Checklist**

### **Sea Basing**

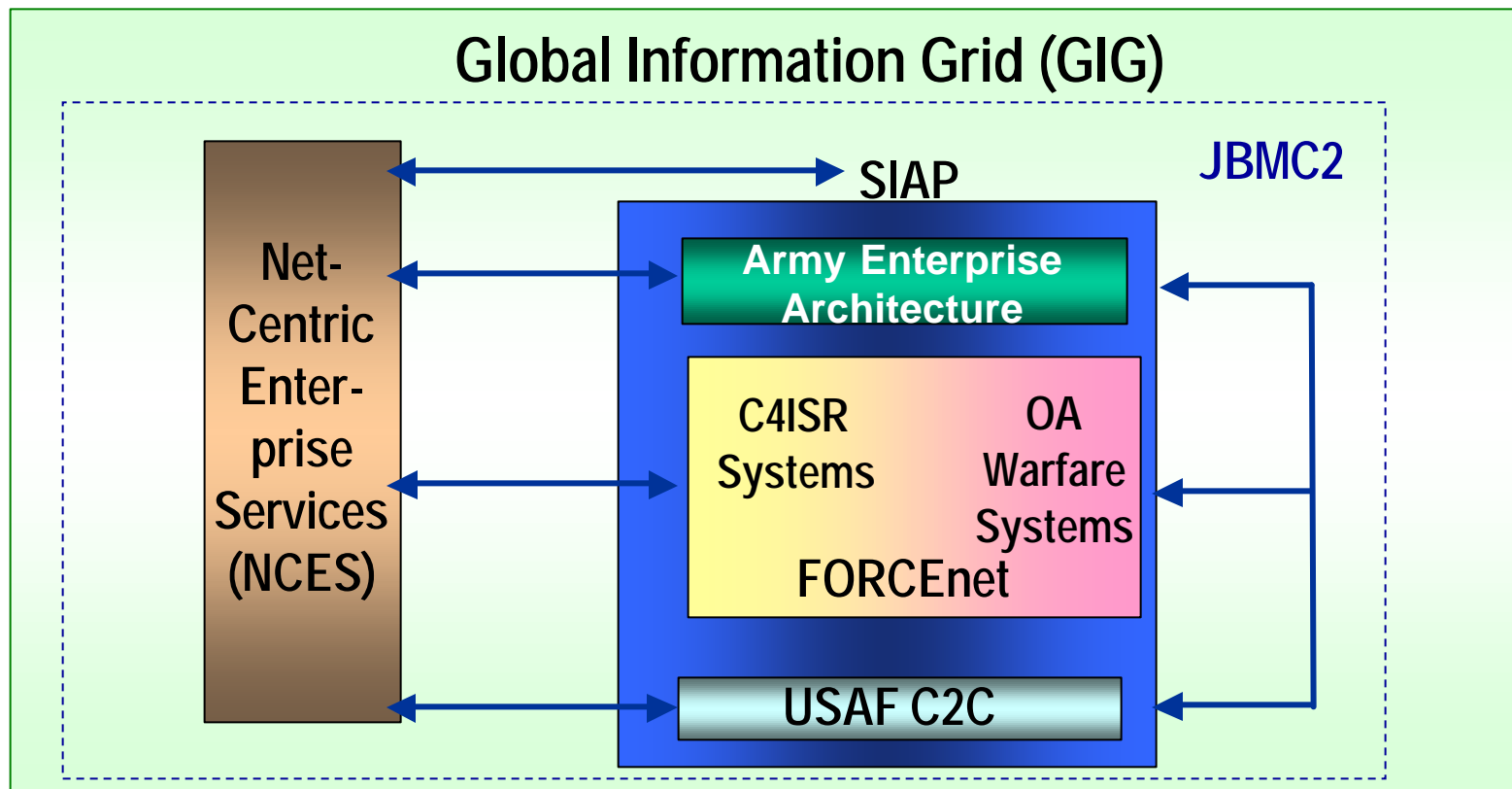
Accelerating  
Sustainable Joint  
Operational  
Independence

Provides  
A Mechanism to  
Assist Programs  
In Their Migration to  
Network Centric  
Warfare.

### **Sea Warrior**

Sea Trial  
Sea Enterprise

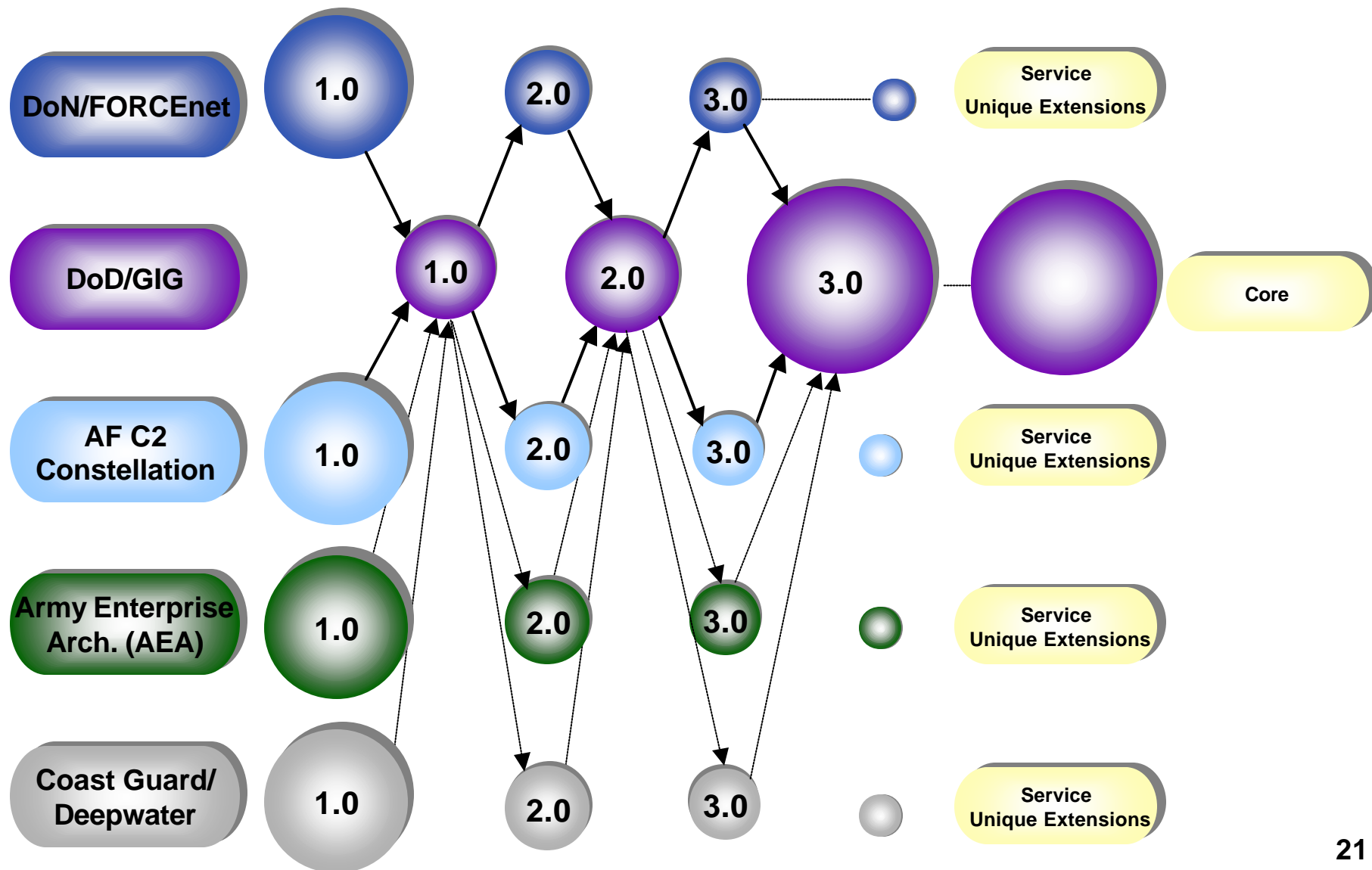
# Architecture Relationships



*OA is Warfare Systems Element of FORCEnet*



# FORCEnet Convergence with GIG

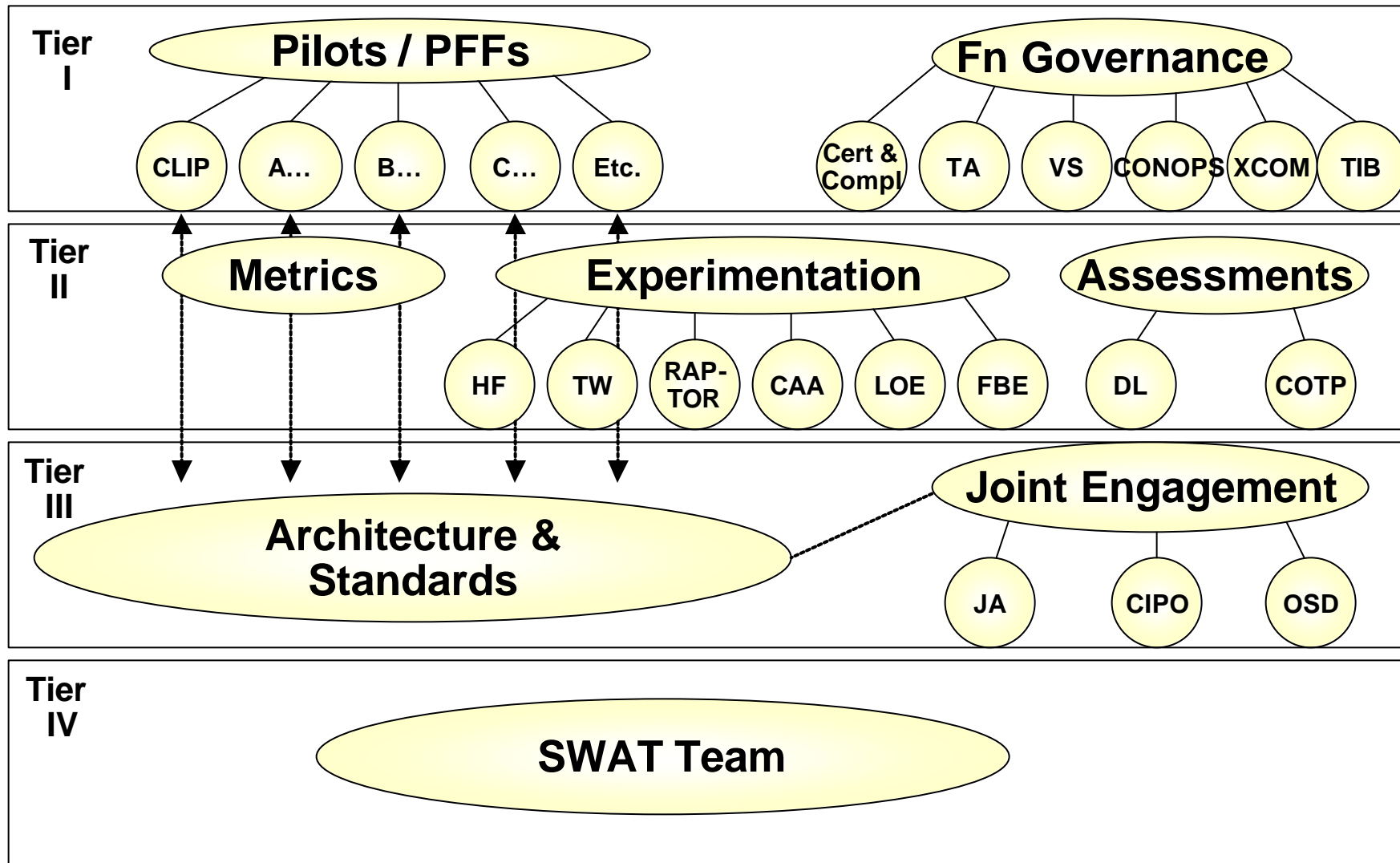


# FORCEnet Implementation Approach

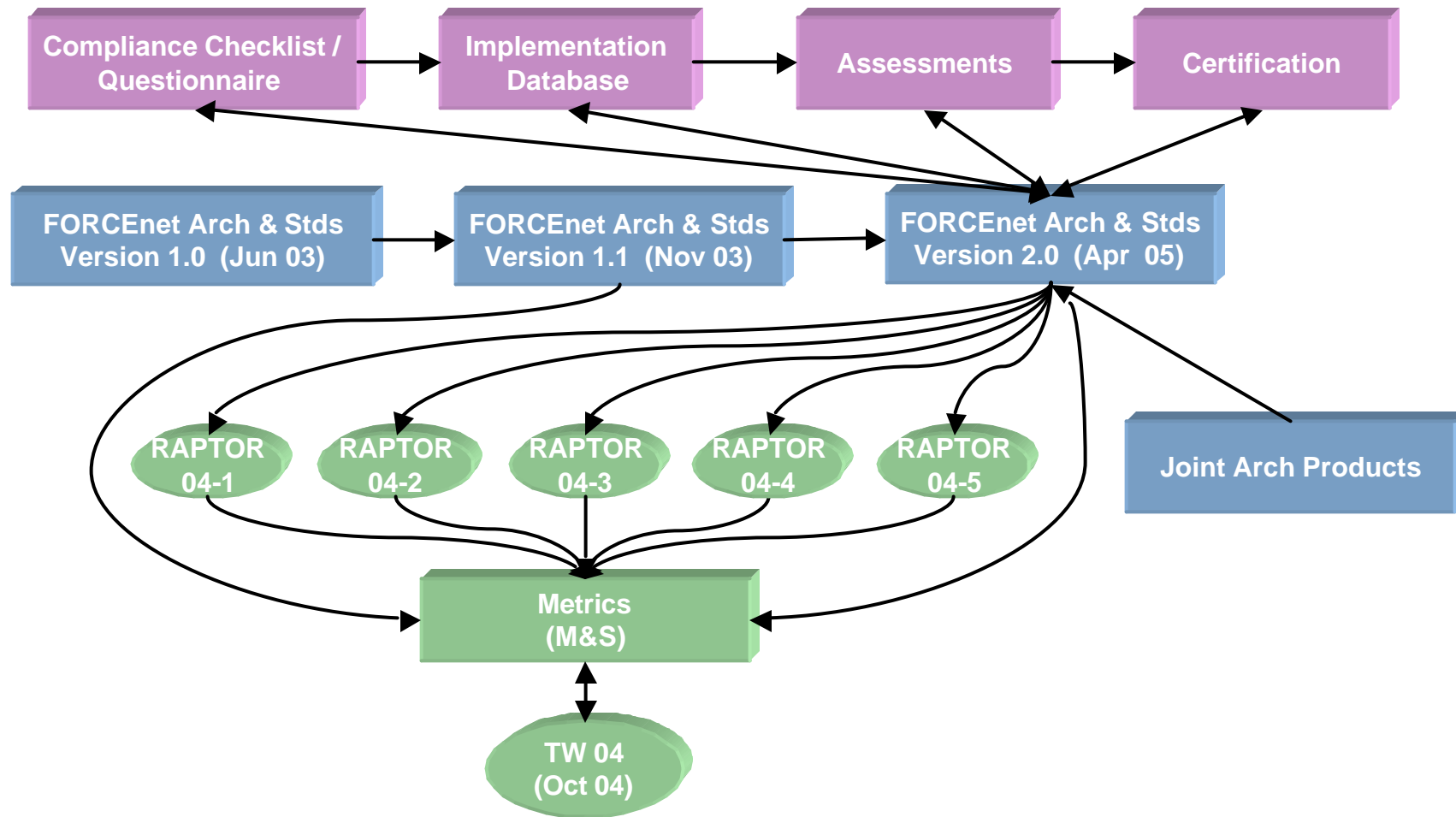
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- **FORCEnet EXCOMM validated Pilot and Pathfinder Forcing Function Initiatives**
- **Based on Pilot Experiences and Feedback:**
  - **Evolve FORCEnet Products (e.g. Architectures & Standards)**
  - **Mature FORCEnet Insertion Processes (e.g. Assessments)**
  - **Mature FORCEnet Alignment Mechanisms (e.g. Technical Authority)**
  - **Provide Constructive Feedback to OSD to Help Mature Joint Thrusts (e.g. NCES)**
  - **Apply Lessons Learned Across Spectrum of FORCEnet Implementation**
- **Validate Concepts Through Sea Trial and Early Fielding**
- **Support and Help Guide Implementation Across the Spectrum of C4ISR and Warfare Systems**

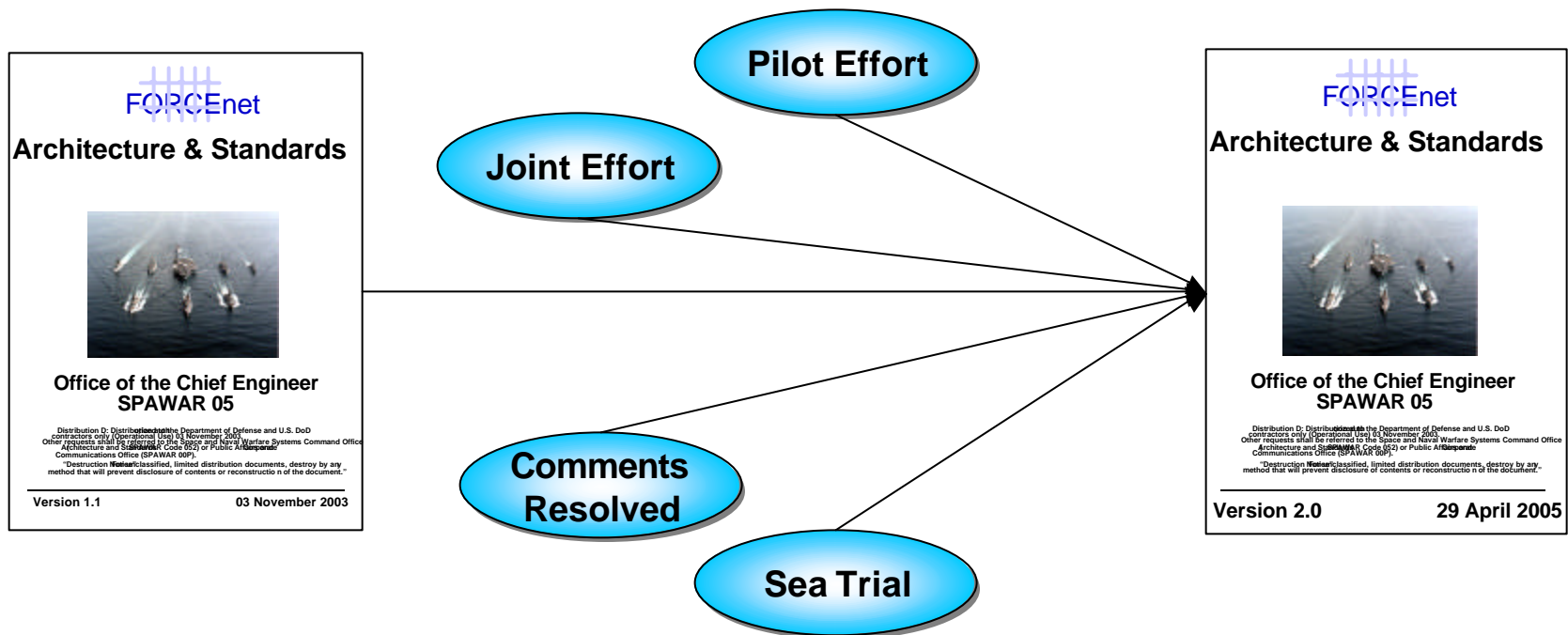
# Tiered Strategy



# Putting It All Together



***Co-Evolution of Concepts, Architecture,  
Experiments and POR Execution***



- **Composeability Is a Key Characteristic for FORCEnet**
- **Joint and DoD Alignment Is Underway**
- **FORCEnet EXCOMM Is Driving Implementation Through Programs of Record**



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# **SPAWAR Contracts Directorate Brief**

**Presented to SIEN  
3 March 2004**

- **Small Business**
- **New Initiatives**
- **MSA - update**
- **Strategy / Tactical Plan**

- Farewell to Julie Krnc
- SDVOSB – sole source
  - \$3 Mill for services
  - \$5Mill for other
- Revised Size Standards
  - Sitting in OFPP



# DoN/DoD Initiatives

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- **PBSA**
  - DFARS
  - SPAWAR
- **Commodity Counsels /Contract Consolidation**
  - **Prototype - R6XX Admin services**
- **CSS Tracking**
- **02 Virtual SYSCOM**
- **Profit & Incentive arrangements**
- **Section 843 National Defense Appropriation Act**



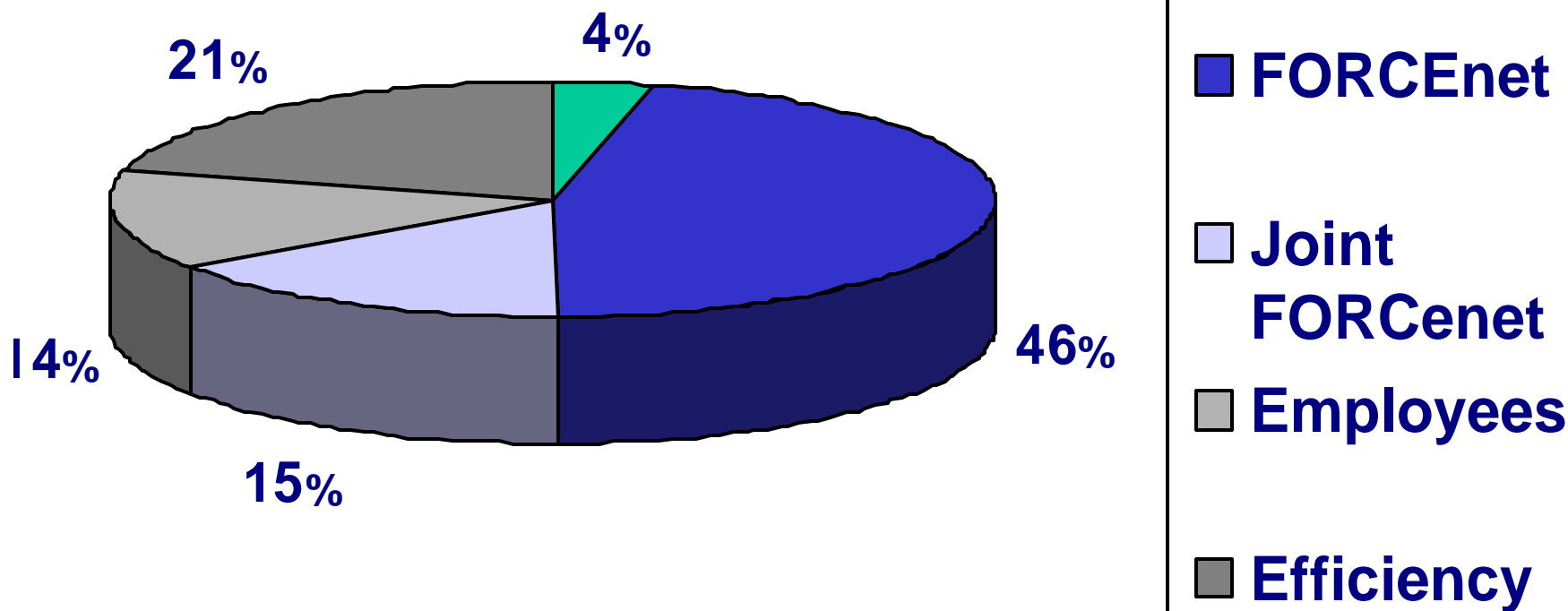
# SPAWAR Strategic Plan

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- **Execute FORCEnet**
- **Improve the culture of readiness to encompass the Fleet Response Plan**
- **Transform the SPAWAR Organization to support joint FORCEnet capabilities**
- **Value our people and treat them that way**
- **Drive a culture of efficiency throughout the Claimancy**

# Tactical Plan for Strategic Objectives From 02 Timekeeping System

## Planned Hours for Five Strategic Objectives





# Code 02 Tactical Plan Status

## Mapped to SPAWAR Strategic Objectives

### 1. Execute FORCEnet

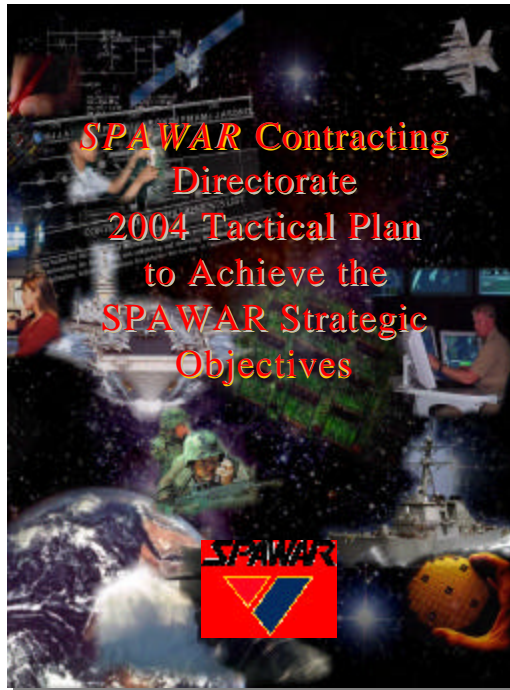
- 1a(ii). Customer Satisfaction Index – Customer Annual Survey (5)
- 1a(iii). Customer Satisfaction Index – Milestones Metric (7-16)
- 1c(i). Customer Satisfaction Index – CPARS Metric (41-42)

### 2. Improve the culture of readiness to encompass the Fleet response Plan (FRP)

- 2a(i). 1102 Series Five Vector Training Continuum (56)

### 3. Transform the SPAWAR organization to support joint FORCEnet capabilities

- 3a(i). Timekeeping System Metrics – Direct Labor Hours by Customer (18-22)
- 3a(ii). Timekeeping System – Outreach Hours by Customer (31)
- 3b(i). Procurement Dashboard (3)
- 3d(i). Claimancy-wide Procurement Dashboard Metrics (113)
- 3b(ii). Process Improvement Index – Consolidated Service Contracts Metric (65)
- 3b(iii). Process Improvement Index – Efficiency Improvement Metrics (60-63)
- 3c(i). Financial Contribution Index – Industry Spend Analysis Metrics (90-96)



### 4. Value our people and treat them that way

- 4a(i). Human Capital Index – Workforce Stability and Qualifications Metrics (46)
- 4b(i). SPAWAR Contracting 2004 Tactical Plan (47)
- 4c(i). Human Capital Index – Employee Annual Survey (47)
- 4e(i). Human Capital Index – Community Service Accomplishments (55)

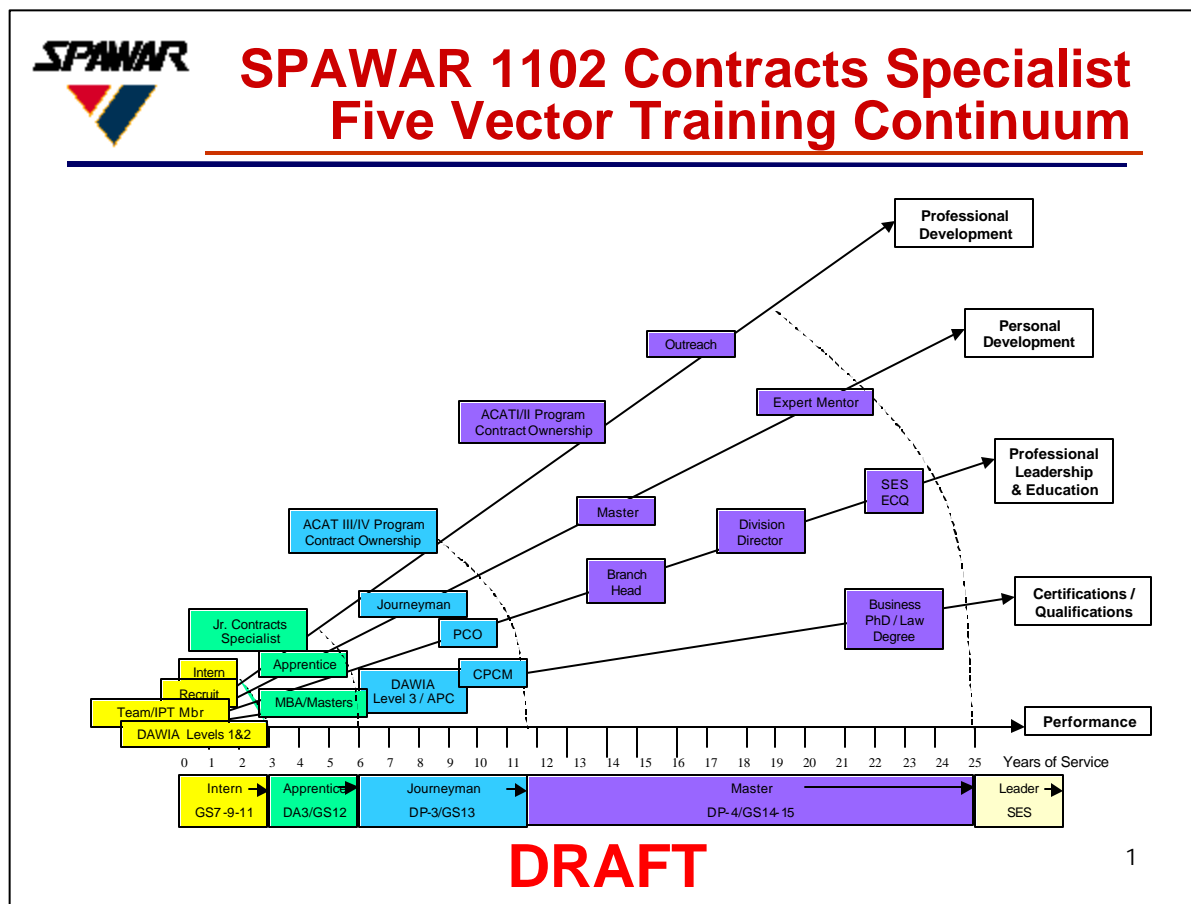
### 5. Drive a culture of efficiency throughout the Claimancy

- 5a(i). Financial Contribution Index – Procurement Direct/Indirect Ratio (88) and Cost-to-Obligate (98)
- 5a(ii). Process Improvement Index – Cross-functional PAT Status (83)
- 5a(iii). Process Improvement Index – Personnel ROI/Status (107)
- 5a(iv). Process Improvement Index – E2E Metric (59)
- 5a(v). Timekeeping System – Direct Labor Hours by Task and Rework by Document Type (23-25)
- 5b(i). Process Improvement Index – AMAS Usage Metric (106)
- 5c(i). Timekeeping System – Planned vs. Actual Resource Allocation (32)
- 5c(ii). Financial Contribution Index – Automation ROI/Status (102-5)

- 13 ACAT 1, 2 ACAT II, 20 ACAT III, 2 P. Mgt, SE&I follow on and 71 Other including NMCI; application hosting and migration
- **CPARS**
- **FORCEnet Strategy**
  - RAPIDS
  - CAA TW2004

# Culture of Readiness

- Sea Warrior-supportive 1102 5 vector model





# Transform to support Joint Fn capabilities

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- **Align with PEO and SPAWAR customers**
- **Support DoD and DoN initiatives**
- **Collaborate with Service Providers**
- **Consistency within Echelon II and III**

# Value our People

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- **Recruit, develop and sustain world-class workforce**
- **Communication – Tactical plan**
- **QOS – environmental factors**
- **Leave and community service**
- **Military duties**



# Culture of Efficiency

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- **Cross Functional PAT**
- **Resource Distribution Tracking**
- **Efficiency through automation**
- **Oversight, policy and product improvement**

# ***SPAWAR***



# **NDIA**

NATIONAL DEFENSE INDUSTRIAL ASSOCIATION

# **NDIA**